



## What Tools do You Have in Your Toolbox?



**Every businessperson should have access to the tools that will help them do their job better and more efficiently. Utilizing business partners to help you accumulate those tools is vital to how quickly and what level quality tools you will fill your toolbox with. What kind of tools can a restoration contractor offer you?**

- **Free Inspections!!** – when you have a client that has the potential for a claim, but they are just not sure if it rises to the that level, have a free inspection conducted to make that determination!
- **Education** – many of us will hold classes here at our office or get certified to proctor classes on our own in your office. I know companies that will offer vouchers to agents for online classes as well. This is a great way to make sure you get your continuing education credits addressed!
- **Networking** – many of us hold networking events or provide opportunities to meet our subcontractors and vendors so you can become better educated on services they offer. We also give you a place to meet folks like realtors, mortgage bankers, home inspectors, title companies – people who can drive referrals to your business.

- **Documentation** – you may have a situation where documentation is needed for underwriting purposes, we can be your source for pictures, videos, or written reports when it comes to documenting an issue, we can be your eyes and ears!
- **AccentVue** – what is AccentVue? It's our 3DHD camera that can be used to document a property pre or post loss depending on your needs. This is a great tool to assist in developing emergency response plans, using the floorplan to show escape routes, mark important features like eye wash stations, fire extinguishers, water shut offs and emergency exits, or to show where equipment positions and safe spaces within the structure in case of emergency.
- **ERP's** – Huh? Emergency Response Plans are a tool we can use to help your clients develop for their businesses or personal residences. In case of emergency like a tornado, fire or active shooter, this plan will tell people where to go, who to contact and generally what to do in any given emergency. These plans are developed for FREE, training would be involved and in some cases the insured may receive a discount on premiums if the plan is submitted to them.

Don't be afraid to tap your business partners for information, we like providing you with the tools you need to do your job better and instill in your clients that you are the go-to person when they have questions and concerns. For more informative articles, blogs and general information be sure to visit our website at [www.accent24hr.com](http://www.accent24hr.com) or call Diane at 414-333-3727 to schedule a lunch n learn (I'll bring lunch to your office!) today!